

MSc in International Negotiation & Business Development - Master 2 - 2026/2027

Diplôme préparé : Diplôme Supérieur en Affaires Internationales, Négociation et Géopolitique & Master of Science in International Negotiation & Business Development
Campus : Rennes
Format : Fulltime

MAJ 14/04/2026

Semester 9 - August 2026 to December 2026

| Module code | Module title | Hours 1st Semester | | Hours 2nd Semester | | Total hours | Credits |
|---------------------------|---|--------------------|-------------|--------------------|------------|--------------|-----------|
| | | Face to face | Online | Face to face | Online | | |
| Specialization | | | | | | | |
| CR509E | Geopolitics of Natural Resource and Environmental Management | 24 | | | | 24 | 4 |
| CR528E | Strategy for Net zero | 24 | | | | 24 | 4 |
| IS508E | Digital Tools for Sales Management, Forecasting and Prospection | 24 | | | | 24 | 4 |
| LW504E | Managing Risks and International Business Law | 24 | | | | 24 | 4 |
| NG506E | International Negotiation and Business Development | 24 | | | | 24 | 4 |
| NG509E | Sales Strategy and Management | 24 | | | | 24 | 4 |
| OB519E | Unframed Leadership and Collaborative Intelligence | 15 | | | | 15 | 2 |
| RM513E | Research Methods in Management | 24 | | | | 24 | 4 |
| SU500N_INBD | Skills Up! PreLearning Content | | 24.0 | | | 24.0 | - |
| TS504N_INBD | Learning Expedition | 25 | | | | 25 | - |
| Career Development | | | | | | | |
| CP501E | Career Passport : Expert | 18 | | | | 18 | - |
| Compulsory Events | | | | | | | |
| 5PUMM | Programme Update Meeting M2 Rennes | 2 | | | | 2 | - |
| EV001N | Welcome [Back] Days | 8 | | | | 8 | - |
| EV002N | International Day | 6 | | | | 6 | - |
| TOTAL PERIOD | | 242.0 | 24.0 | 0.0 | 0.0 | 266.0 | 30 |

Semester 10 - January 2027 to July 2027

| Module code | Module title | Hours 1st Semester | | Hours 2nd Semester | | Total hours | Credits |
|---------------------------|---|--------------------|-------------|--------------------|------------|--------------|-----------|
| | | Face to face | Online | Face to face | Online | | |
| Specialization | | | | | | | |
| CR518E | Ethics and Responsible Business Negotiations | | | 15 | | 15 | 2 |
| CR521E | Critical Marketing | | | 24 | | 24 | 4 |
| NG510E | Simulations in International Negotiation and Business Development | | | 24 | | 24 | 2 |
| SC528E | International Sourcing and Procurement | | | 24 | | 24 | 4 |
| TS504N_INBD | Learning Expedition | | | 25 | | 25 | 2 |
| Research | | | | | | | |
| GP5 | Graduating Project | | | 18 | | 18 | 12 |
| Career Development | | | | | | | |
| CP501E | Career Passport : Expert | | | 18 | | 18 | 4 |
| EP502N | End of Studies Internship | | | | | | (P/F) |
| Compulsory Events | | | | | | | |
| 5PUMM | Programme Update Meeting M2 Rennes | | | 1 | | 1 | - |
| TOTAL PERIOD | | 0.0 | 0.0 | 149.0 | | 149.0 | 30 |
| TOTAL YEAR | | 242.0 | 24.0 | 149.0 | 0.0 | 415.0 | 60 |