

MSc in International Negotiation & Business Development - Master 2 - 2025/2026

Diplôme préparé : Diplôme Supérieur en Affaires Internationales, Négociation et Géopolitique & MSc in International Negotiation & Business Development

MAJ 25/06/2025

Campus : Rennes

Format : Fulltime

Semester 9 - August 2025 to December 2025

Semester 9 - August 2023 to December 2023							
Module code	Module title	Hours 1st Semester		Hours 2nd Semester		Total hours	Credits
		Face to face	Online	Face to face	Online		
Specialization							
CR509E	Geopolitics of Natural Resource and Environmental Management	24				24	4
CR528E	Strategy for Net zero	24				24	4
IS508E	Digital Tools for Sales Management, Forecasting and Prospection	24				24	4
LW504E	Managing Risks and International Business Law	24				24	4
NG506E	International Negotiation and Business Development	24				24	4
NG509E	Sales Strategy and Management	24				24	4
OB519E	Unframed Leadership and Collaborative Intelligence	15				15	2
RM513E	Research Methods in Management	24				24	4
TS504N_INBD	Learning Expedition	25				25	-
Career Development							
CP501E	Career Passport	21				21	-
Compulsory Events							
5PUMM	Programme Update Meeting M2 Rennes	2				2	-
EV001N	Welcome Days	12				12	-
TOTAL PERIOD		243.0		0.0	0.0	243.0	30

Semester 10 - January 2026 to July 2026

Semester 10 - January 2020 to July 2020								
Module code	Module title	Hours 1st Semester		Hours 2nd Semester		Total hours	Credits	
		Face to face	Online	Face to face	Online			
Specialization								
CR518E	Ethics and Responsible Business Negotiations			15		15	2	
CR521E	Critical Marketing			24		24	4	
NG510E	Simulations in International Negotiation and Business Development			24		24	2	
SC528E	International Sourcing and Procurement			24		24	4	
TS504N_INBD	Learning Expedition			25		25	2	
Research								
GP5	Graduating Project			18		18	12	
Career Development								
CP501E	Career Passport			18		18	4 (P/F)	
EP502N	End of Studies Internship						(P/F)	
Compulsory Events								
5PUMM	Programme Update Meeting M2 Rennes			1		1	-	
		TOTAL PERIOD	0.0	0.0	149.0		149.0	30
		TOTAL YEAR	243.0	0.0	149.0	0.0	392.0	60