

Master in International Business, Negotiation & Geopolitics (Master IBNG) - Master 2 INBD - Full Time Rennes - 2024/2025

MAJ 24/04/2024

Semester 9 - September 2024 to December 2024

Module code	Module title	Hours 1st Semester		Hours 2nd Semester		Total hours	Credits	PLO
		Face to face	Online	Face to face	Online			
Specialization								
OB519E	Unframed Leadership and Collaborative Intelligence (Onboarding Seminar)	18				18	4	POSTG_CG2_LO1
CR509E	Natural Resource & Environmental Economics	24				24	4	POSTG_CG2_LO2
CR528E	Strategy for Net zero	24				24	4	POSTG_CG2_LO2
IS508E	Digital Tools for Sales Management, Forecasting & Prospection	24				24	4	POSTG_CG1_LO1
LW504E	Managing Risks & International Business Law	24				24	4	POSTG_CG3_LO2
NG506E	International Negotiation & Business Development	24				24	4	POSTG_CG1_LO3
NG509E	Sales Strategy and Management	24				24	4	POSTG_CG1_LO3
TS504N_INBD	Learning Expedition	18				18	-	POSTG_CG1_LO3
RM512E	Applied Marketing Research (Linked to the Graduating Project)	15				15	2	POSTG_CG1_LO2
Career development								
CP501E	Career Passport	21				21	-	POSTG_CG3_LO3
TOTAL PERIOD		216		0.0	0.0	216.0	30	

Semester 10 - January 2025 to July 2025

Semester 10 - January 2023 to July 2023								
Module code	Module title	Hours 1st Semester		Hours 2nd Semester		Total hours	Credits	PLO
		Face to face	Online	Face to face	Online			
Specialization								
CR518E	Ethics & Responsible Business Negotiations			15		15	2	POSTG_CG3_LO1
CR521E	Critical Marketing			24		24	4	POSTG_CG1_LO3
NG510E	Simulations in International Negotiation & Business Development			24		24	2	POSTG_CG3_LO2
SC528E	International Sourcing & Procurement			24		24	4	POSTG_CG3_LO1
TS504N_INBD	Learning Expedition			32		32	2	POSTG_CG1_LO3
Research								
GP5	Graduating Project			18		18	12	
Career development								
CP501E	Career Passport			24		24	4	POSTG_CG3_LO3
EP502N	End of Studies Internship						(P/F)	POSTG_CG3_LO3
		TOTAL PERIOD	0	0.0	161.0		161.0	30
		TOTAL YEAR	216.0	0.0	161.0	0.0	377	60